

🔗 SAP ERP 顧問認證 銷售訂單達交管理(SD)課程介紹

銷售訂單達交管理 (SD)

課程內容

從企業邁向全球化營運，需快速取得全球運籌資訊，以提高經營效率與競爭優勢的角度來設計課程內容。主要課程包括銷售與配銷流程、客戶和物料主檔資料的處理、業務訂單與文件的建立及維護、合約與排程的安排、交貨流程、價格，額外費用和折扣的定義與維護、發票文件、表單的建立與控制等。

課程大綱

- Organizational structure in SD
- Working with customer master data and material master data
- Overview of the process chain in sales order processing
- Pre-sales activities, order processing, procurement, delivery, billing, payment
- Introduction to pricing in SD
- Introduction to the availability check
- Sales and distribution processing with make-to-order production
- Introduction to SD reporting
- Material determination, material listing/exclusion, product selection
- Controlling inbound and outbound deliveries (Customizing)
- Creating and processing sales orders
- Processing handling units within delivery processing
- Picking
- Packing
- Goods receipt and goods issue